



REST ASSURED

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UPCOMING EVENTS:

- March 1st—LuJane Opdahl celebrates 16 years with TCI.
- March 10th — Happy Birthday to Renee Huber.
- March 13th—Move Clocks Ahead.
- March 15th—Crop Insurance Sales Closing Date.
- March 23rd—Happy Birthday to Leon Opdahl.
- March 24th—Happy Birthday to Jessie Albrecht.

WELCOME, WELCOME, WELCOME

TCI is excited to announce the hiring of Jessie Albrecht as an Account Manager in our Wimbledon Office!

Jessie lives on a farm just north of Wimbledon with her husband and son. She enjoys spending time with family, watching sporting events, and short getaways.

Please join us in welcoming Jessie to the Wimbledon Office. She is a great addition to the TCI Team!



INSURANCE TIP

Floods are the Number One natural disaster in the US, causing around \$5 billion damage every year. Yet most homeowners' insurance policies don't provide coverage for this risk. That's partly because flood dangers are so widespread, so the task of insuring against them has been handed to the Federal Emergency Management Agency (FEMA) through the National Flood Insurance Program. There's hardly a county in the country that doesn't have at least some risk, even in high altitude and desert areas. You can check the threat in your locale by viewing flood maps held by FEMA at <http://tinyurl.com/fema-flood-maps>.

The National Flood Insurance Program.

The NFIP offers flood insurance to homeowners, renters, and business owners if their community participates in the program.

Building and contents coverage starts at around \$120 a year.

Learn more at www.floodsmart.gov

To highlight risks, March 14 marks the start of National Flood Safety Awareness week. As part of the campaign the National Weather Service offers a list of flood safety tips and other campaign information located at <http://www.weather.gov/floodsafety/>.

MARKET COMMENTARY

TOP 10 REASONS TO BELIEVE YOU MIGHT HAVE HIRED THE WRONG FINANCIAL ADVISOR...

1. He's a scratch golfer.
2. He has to cut short your appointment to get to his other job on time.
3. He has a picture of Bernie Madoff on his wall.
4. His company's website home page shows all of the betting lines for the days' sporting events.
5. There's a dart board on the wall with stock tables pinned to it.
6. Your monthly statements have white-out on them.
7. Instead of his wife and kids, he has a picture of himself on his desk.
8. He plays with his money clip during your initial appointment.
9. There are no file cabinets in his office.
10. There's a sign on his office door that reads, "Not responsible for lost or stolen items—including your money."



Ross Almlie
TCI Financial Advisors

Ross Almlie is a Registered
Investment Advisor



PO Box 680
158 W. Beaton Dr.
West Fargo, ND 58078

(701)277-8105
(877)277-8135

ralmlie@tciteam.com
Blog:
<http://changeforall.com>
areavoices.com



READY TO SPRING FORWARD

Remember: Clocks move ahead one
hour on March 13th.



2011 REFERRAL PROGRAM

Each time you send us a referral, your name will be entered in a Grand Prize Drawing for a Big Screen TV & a \$5.00 charitable contribution will be made on your behalf!

Contest Rules for TCI's Referral Program

There is no limit to the number of chances you can create for yourself.

The contest and prize are open to any person who refers a prospect to our agency. You do not have to be a TCI client to be entered in the drawing.

A Referral does not have to become a TCI Client for the referring party to be entered in the drawing and/or receive the prize.

The drawing will take place on December 30th, 2011. You do not need to be present to win.



WE GROW BECAUSE OF YOU

Thanks to everyone who graciously referred their family, friends and associates to our agency. We build our agency on your positive comments and we couldn't do it without your help!

Paul Benson

Darrell Liedahl

Matt & Kaydie Kern

Tammy Drake



WHAT'S HAPPENING AT TCI

Congratulations to Dean Vetter, TCI Insurance Advisor, for being accepted to and completing his first step in The PaceSetter Program! Dean completed a two week training session in Columbus, OH where he gained vast insurance and sales knowledge. During the last few days of his stay, Dean was joined by TCI Sales Manager and Vice President, Steve Huber, and together they worked diligently to ensure Dean's progress in the program will be helpful to his colleagues, his clients, and the agency.

The PaceSetter Program is an intensive year-long developmental program for Insurance Agents that's put on by State Auto Insurance Companies. State Auto provides a team of experienced insurance professionals that will work closely with Dean and TCI in order achieve the proper training needed to successfully service current and future TCI clients.

TCI Insurance Advisor's, Devin Gaard and Erik Opdahl, have previously completed The PaceSetter program with great success! Good luck to Dean as he embarks on this year long training expedition!



Dean Vetter



**Check us out on
Facebook & Twitter**

MARCH 2011



PO Box 680
158 West Beaton Road
West Fargo, ND 58078
800.277.8742
www.tciteam.com

TESTIMONIAL

“I have found a tremendous amount of security in TCI, an agency that is trustworthy and dependable. I feel comfortable and secure with TCI and have recommended them to my family and friends with confidence.”

Luann White

WHO'S WHO AT TCI

Jacki Christ has been with TCI since 2003. She is the TCI Claims Manager and CSR. After living in Wimbledon for many years, Jacki recently moved to Fargo. She has one daughter, currently attending NDSU, and she also has one grown son. Jacki enjoys NASCAR racing, dirt track racing, and outdoor life.

Jacki shares her many years of insurance experience with all of us at TCI. She knows her accounts inside and out. She currently takes care of all the TCI claims, and still services some Wimbledon accounts. The Wimbledon Office misses her, but the West Fargo Office is sure glad to have her! Thanks Jacki, for all your hard work and dedication to TCI



Jacki Christ
Claims Manager/CSR